

Message Text

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PAGE 01 DOHA 00775 250917Z
ACTION NEA-10

INFO OCT-01 ISO-00 AID-05 IGA-02 CIAE-00 INR-07
NSAE-00 EB-07 /032 W
-----086256 250918Z /21
R 250825Z JUN 77
FM AMEMBASSY DOHA
TO SECSTATE WASHDC 2741
INFO AMEMBASSY MANAMA

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MANAMA FOR AID - DODSON

DEPT ALSO FOR SER/CFS, A/AID AND NEA/ARP

E.O. 11652: N/A
TAGS: EAID, TBIO, QA
SUBJECT: QATAR HOSPITALS AND HEALTH MINISTRY-- WHITTAKER CORP

REF: DOHA 0756 AND PREVIOUS

1. WHITTAKER CORP REPS, PAUL B. DINKEL AND RAMZI N. AKKARI, VISITED EMBASSY MORNING OF JUNE 22 TO DISCUSS GOQ MEDICAL PLANS AND WHITTAKER CORP APPARENT LACK OF ROLE IN THEM. AS HAD BEEN DONE ON PREVIOUS OCCASIONS, EMBOFF REVIEWED EVOLUTION OF HEALTH MINISTRY IDEAS OVER PAST YEAR DURING WHICH MINISTRY STUDIED POSSIBILITY OF UTILIZING INDIVIDUALLY RECRUITED ADMINISTRATORS, MANAGEMENT COMPANIES AND, FINALLY, FOREIGN GOVT AGENCIES AND NON-PROFIT ORGANIZATIONS TO ASSIST IN MANAGEMENT AND ORGANIZATION OF NEW HOSPITAL AND HEALTH SERVICE.

2. DINKEL AND AKKARI SAID THAT THEY REALIZED THAT POSSIBILITY OF WHITTAKER CORP ROLE IN GOQ HEALTH PLANS HAD BEEN EFFECTIVELY ELIMINATED BY CHANGE IN GOQ PERCEPTION OF BEST WAY TO FILL NEEDS OF HEALTH SERVICE. THEY STATED BELIEF, HOWEVER, THAT PRESENTPLANS
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CALLING FOR THE USE OF FOREIGN GOVT AGENCIES AND NON-PROFIT ORGANIZATIONS WOULD FAIL AND THAT WHITTAKER WOULD BE READY WITH ANOTHER PROPOSAL TO SUBMIT AT THE TIME OF THE FORECAST FAILURE.

3. COMMENT: THROUGHOUT PAST YEAR EMBASSY HAS KEPT WHITTAKER REPS INFORMED OF HEALTH MINISTRY PLANS AND THINKING TO THE EXTENT THAT THIS INFORMATION WAS AVAILABLE. DESPITE AMPLE WARNING FROM

EMBASSY CONCERNING DECREASING POSSIBILITY OF WHITTAKER ROLE AND IN
SPITE BROAD SIGNALS FROM THE HEALTH MINISTRY, WHITTAKER REPS
REMAINED (AND STILL REMAIN) OPTIMISTIC THAT WHITTAKER CAN
PARTICIPATE IN GOQ HEALTH CARE PROGRAMS. THIS RESULTS FROM IN-
ABILITY OF MINISTRY OFFICIALS TO GIVE FINAL NEGATIVE REPLY TO
WHITTAKER (AND OTHER FIRMS') PROPOSALS, LOCAL AGENTS WHOSE INTEREST
IT IS TO KEEP THE BALL IN THE AIR AND EXPENDITURES ALREADY RECORDED
IN PURSUIT OF CONTRACT TO MANAGE/ORGANIZE HEALTH SERVICE. HEALTH
MINISTRY, MEANWHILE, REMAINS CONVINCED THAT COMMERCIAL OPERATIONS
SUCH AS WHITTAKER COST MORE, OPERATE IN THEIR OWN INTEREST RATHER
THAN IN THE INTEREST OF MEDICAL EFFICIENCY AND PROVIDE SERVICE
WHICH IS IN NO WAY BETTER THAN THAT AVAILABLE FROM NON-
PROFIT ORGANIZATIONS OF FOREIGN GOVT AGENCIES.
END COMMENT
PAGANELLI

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HOSPITALS, NATIONAL HEALTH SERVICE, ORGANIZATION & MANAGEMENT
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DOHA00775
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770228-0194
Format: TEL
From: DOHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770618/aaaaapsw.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b4d67e76-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 DOHA 756
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2031851
Secure: OPEN
Status: NATIVE
Subject: QATAR HOSPITALS AND HEALTH MINISTRY-- WHITTAKER CORP
TAGS: EAID, TBIO, SWEL, QA, WHITTAKER CORP
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/b4d67e76-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009